

# All-Cap Portfolio

Fall Update 2018

[Commentary](#)

[Profile](#)

[Holdings](#)

[Investment Management Team](#)

[Contacts](#)



THE EQUITY SPECIALISTS

## Portfolio Commentary

### Market Perspectives

As of the end of the third quarter, the U.S. stock market's year-to-date return was 10.6% as measured by the S&P 500 Index and 10.5% as measured by the Portfolio's benchmark, the S&P 1500 Index.<sup>1</sup> Although we have witnessed more volatility in recent periods, U.S. economic fundamentals remain strong with historically low unemployment, robust gross domestic product (GDP) growth and modest inflation. The Federal Reserve continues on its path to normalize interest rates now that the economy has clearly recovered from the last financial crisis, but is doing so in a gradual, measured and manageable fashion thus far. In brief, the U.S. economic backdrop and fundamentals appear favorable overall.

In terms of opportunities and risks, prospective growth rates and current valuations vary greatly by business and by industry at the moment. On average, the forward price-to-earnings ratio of the S&P 500 Index is approximately 18 times, which is neither inexpensive relative to history nor indicative of an overall market bubble. Today we see the greatest number of value opportunities in out-of-favor or out-of-the-spotlight businesses such as leading companies in the financial services industry, reasonably priced industrial companies and attractively priced North American shale companies as well as a focused list of technology companies whose long-term growth rates justify somewhat higher multiples.

At the same time, we are consciously avoiding certain risks with an eye to preserving capital. For example, we are not meaningfully invested at this time in consumer staples, telecommunication stocks or utilities stocks—groups normally associated with the so-called “dividend darlings.” While currently offering above-market dividend yields, these sectors remain fairly expensive especially in light of their rather anemic

(and in some cases *negative*) top-line growth and high payout ratios. Furthermore, they become even more expensive if operating margins, which are at the high end of their historical range, are normalized. In other words, as a truly active manager we will continue to focus on businesses that our analysis indicates are compelling risk/reward opportunities and avoid those that do not meet our standards.

Consistent with our philosophy of buying durable businesses at value prices and holding them for the long term, we are investing selectively in businesses that meet our investment criteria of strong balance sheets, durable competitive moats, and the potential for earnings to expand over time with attractive valuations.

### Portfolio Review

The Davis All-Cap Equity Portfolio holds three categories of businesses including in order of proportion:

- Dominant market leaders
- Lesser-known, “out-of-the-spotlight” businesses
- Contrarian investments<sup>2</sup>

Oracle, a representative market leader in the Portfolio, offers a wide array of enterprise information technology solutions including cloud applications, databases, and engineered systems to 430,000 customers in 175 countries.<sup>3</sup> The company provides a wide choice of software, systems and cloud deployment models, including public, on-premises and hybrid clouds to allow businesses to work efficiently and simplify workflows. Oracle is the second largest enterprise software company, the largest database company by revenue and the second largest enterprise application company. Oracle's large market share, focus on expanding cloud-based solutions and reasonable valuation make the company an attractive addition to our Portfolio.

---

This report includes candid statements and observations regarding investment strategies, individual securities, and economic and market conditions; however, there is no guarantee that these statements, opinions or forecasts will prove to be correct. Equity markets are volatile and an investor may lose money. **1. Past performance is not a guarantee of future results.** **2.** While we research companies subject to such contingencies, we cannot be correct every time, and a company's stock may never recover. **3.** Holdings discussed in this commentary are selected according to objective, non-performance-based criteria. They are chosen each quarter according to a consistent methodology based on their weight in the Davis Advisors All-Cap model portfolio as well as recent purchases and recent sales and are intended only as illustrations of the Davis Investment Discipline. They are not recommendations to buy, sell or hold any security. Individual account holdings may vary.

A representative out-of-the-spotlight business is Quotient Technology (formerly Coupons.com), a leader in digital coupons including online, print, social media, and mobile coupon promotions. The company's rapidly growing digital transactions, unique customer database and large scale presence in digital coupon disbursement set it apart from the competition, creating a favorable long-term outlook for revenue growth combined with a reasonable valuation.

Aptiv PLC, another out-of-the-spotlight business, is a global manufacturer of auto parts oriented toward green technology, advanced safety and connectivity solutions for the auto market. Under the strong leadership of CEO Kevin Clark, we anticipate Aptiv will continue enjoying growth over the years ahead due to tailwinds in active safety and high voltage demand in the auto industry. In addition, the company plans to expand into adjacent markets with its technology, such as aerospace and commercial vehicles.

Among our more contrarian investments is Wells Fargo, a financial services company that is attractively valued given its strong position across North America in banking, insurance, investments, mortgages, and consumer and commercial finance services. Despite negative headlines facing the company today, Wells Fargo maintains two major competitive advantages: First, the company boasts a sizable, low-cost and stable retail deposit base that has historically enabled Wells Fargo to generate one of the highest net interest

margins in the industry. Second, Wells Fargo's credit and underwriting culture remains among the strongest in the industry as evidenced by historically below-average credit losses. With a current valuation of roughly 11 times earnings, we believe the company remains attractively priced even considering the negative impact of the recent controversies weighing on Wells Fargo's share price. The new management team that took the helm within the last two years is making good progress in addressing past deficiencies and we believe this augurs well for this investment over the longer term.

Among recent portfolio changes, EQT Midstream Partners was sold during the third quarter of 2018.

Overall, we believe the durable balance sheets and long-term earnings power of the companies that make up the Davis All-Cap Portfolio strongly position us to continue building shareholder wealth over time.

Since our firm's inception nearly 50 years ago, we have adhered to the same, time-tested investment philosophy and rigorous research process of buying durable businesses at attractive prices and holding them for the long term. The more than \$2 billion the Davis family and Foundation, Davis Advisors, and our employees have invested side by side with our clients' savings in similarly managed accounts and strategies remains a true sign of our commitment to and conviction in this enduring philosophy.<sup>4</sup>

---

4. As of June 30, 2018.

# All-Cap Portfolio Profile

September 30, 2018

## ► Investment Discipline

The Davis All-Cap Portfolio applies the firm's signature research process to a portfolio of small, medium and large size companies.

- The Davis All-Cap Portfolio is team managed. The managers collaborate, sharing ideas and responsibilities for selecting the Portfolio's investments.
- The investment management team of the Davis All-Cap Portfolio has significant co-investments alongside clients in the same strategy. In addition, the team's compensation is tied to long-term investment results. These facts help to ensure an appropriate alignment of interests with clients.
- The Davis All-Cap Portfolio is appropriate for: 1) Investors who understand opportunistic strategies that are not bound by market cap, sector or industry constraints may offer the potential for attractive long-term results;<sup>1</sup> 2) Investors who need a diversified equity solution that offers access to small, medium and large companies; 3) Investors who already have an appreciation for Davis Advisors' signature investment approach, firm history and culture of stewardship.

## ► Market Capitalization

Small Cap	3.7%
Mid Cap	10.3
Large Cap	86.0

## ► Top 10 Holdings<sup>2</sup>

Alphabet	7.0%
Amazon.com	6.8
Apache	6.5
Aetna	6.1
Wells Fargo	5.9
United Technologies	5.2
Encana	4.1
Adient PLC	3.9
General Electric	3.9
Johnson Controls	3.6

## ► Portfolio Characteristics

	Portfolio	S&P 1500 Index
Number of Holdings	35	1,506
Turnover Rate (%)	27.4	4.5
Trailing Positive P/E Ratio	24.3	21.4
EPS Growth-Last 5 years (%)	15.5	14.2
Standard Deviation (5 years) <sup>4</sup>	11.2	9.5

## ► Industry Groups<sup>3</sup>

Capital Goods	16.7%
Energy	13.3
Health Care	12.6
Information Technology	12.0
Retailing	11.8
Media & Entertainment	11.6
Diversified Financials	6.7
Automobiles & Components	6.2
Banks	6.2
Insurance	2.0
Transportation	0.9

1. An investor must be willing to accept the increased volatility which accompanies the potential for attractive long-term results. See endnotes for a description of the principal risks. 2. For information purposes only. Not a recommendation to buy or sell any security. 3. Sources: Davis Advisors and Wilshire Atlas. 4. Source: Morningstar Direct.

## All-Cap Portfolio Holdings

September 30, 2018

Ticker	Security Description	Percent
MULTI	Alphabet (Class A and C)	7.0%
AMZN	Amazon.com	6.8
APA	Apache	6.5
AET	Aetna	6.1
WFC	Wells Fargo	5.9
UTX	United Technologies	5.2
ECA	Encana	4.1
ADNT	Adient PLC	3.9
GE	General Electric	3.9
JCI	Johnson Controls	3.6
BRK/B	Berkshire Hathaway-Class B	3.5
COF	Capital One Financial	2.9
FB	Facebook	2.9
QUOT	Quotient Technology	2.6
ESRX	Express Scripts Holding	2.4
QRVO	Qorvo	2.3
COG	Cabot Oil & Gas	2.1
APTV	Aptiv PLC	2.0
ETN	Eaton PLC	1.9
JD	JD.com-ADR	1.9
MKL	Markel	1.9
INTC	Intel	1.6
SHPG	Shire PLC-ADR	1.6
BB	Blackberry	1.5
ORCL	Oracle	1.4
TXN	Texas Instruments	1.4
FERGY	Ferguson PLC-ADR	1.3
IQ	IQIYI-ADR	1.2
MSFT	Microsoft	1.2
AMAT	Applied Materials	1.1
SAP	SAP SE-ADR	1.0
UNH	UnitedHealth Group	1.0
AZUL	Azul S.A.-ADR	0.9
DGX	Quest Diagnostics	0.9
CASH		4.5
<b>TOTAL</b>		<b>100.0%</b>

The above listed securities are representative of the Davis All-Cap Portfolio as of the indicated date. Portfolio holdings may change over time. Individual accounts may contain different securities. There is no assurance that any securities listed herein will remain in an individual account at the time you receive this report. The information provided should not be considered a recommendation to buy or sell any particular security. There can be no assurance that an investor will earn a profit and not lose money.

## Investment Management Team

**Christopher C. Davis** joined Davis Advisors in 1989. He has more than 30 years experience in investment management and securities research. He is a portfolio manager for the Davis Large Cap Value Portfolios and a member of the research team for other portfolios. Mr. Davis received his M.A. from the University of St. Andrews in Scotland.

**Danton G. Goei** joined Davis Advisors in 1998. He is a portfolio manager for the Davis Large Cap Value Portfolios and a member of the research team for other portfolios. Mr. Goei received his B.A. from Georgetown University and his M.B.A. from The Wharton School. He was previously employed at Bain & Company, Morgan Stanley Asia Ltd. and Citicorp. Mr. Goei speaks multiple languages and has lived in Europe, Asia and currently resides in New York City.

**Dwight C. Blazin** joined Davis Advisors in 1995. He was previously a consultant for IT Consulting and Systems Design. His research analysis has been shaped by working with Shelby M.C. Davis for more than five years. Mr. Blazin received his B.A. from Brigham Young University and his M.A. and Ph.D. from New York University.

**Darin Prozes** joined Davis Advisors in 2004. He previously worked for the Parthenon Group, a strategy consulting firm. Mr. Prozes received his B.A. from Princeton University and his M.B.A. from Stanford University.

**Pierce B.T. Crosbie** joined Davis Advisors in 2008. Previously, he worked as a research analyst at Davidson Kempner Capital Management in the distressed debt group, and in the mergers and acquisitions group at RBC Capital Markets. Mr. Crosbie received his B.A. from McGill University and his M.B.A. from the Harvard Business School and is a CFA charter holder.

**Kent Y. Whitaker** joined Davis Advisors in 2014. Previously, he worked at Amoco Corporation, British Petroleum, Hunt Energy Corporation, and Asarco. Kent holds a B.A. from Dartmouth College, a M.S. from Miami University and a M.B.A. from the Amos Tuck Business School.

**Edward Yen** joined Davis Advisors in 2013. Previously, he worked at Dodge & Cox and Lehman Brothers. Mr. Yen received his B.S. from the University of California, Berkeley and his M.B.A. from Stanford University.

## Contacts

Cynthia Chamberlayne, National Director  
212-891-5569, cchamberlayne@dsaco.com

Ed Snowden, Manager, Regional Representatives  
800-717-3477 Ext. 8267, esnowden@dsaco.com

Contact Regional Directors or Regional Representatives to arrange meetings  
or for information on our investment process, philosophy and performance.

### **Central** Arizona, Arkansas, Idaho, Iowa, Montana, Nebraska, Nevada, New Mexico, North Dakota, South Dakota, Utah, Wyoming

Dan Steichen	Regional Director	800-279-2279 Ext. 2262	dsteichen@dsaco.com
Sean Lynch	Senior Regional Representative	800-717-3477 Ext. 2675	slynch@dsaco.com

### **Pacific Northwest** Alaska, Colorado, Hawaii, Northern California, Oregon, Washington

Joe Emhof	Regional Director	800-279-2279 Ext. 3786	jemhof@dsaco.com
Jon Franke	Senior Regional Representative	800-717-3477 Ext. 2663	jfranke@dsaco.com

### **South Central** Louisiana, Oklahoma, Southern California, Texas

Mark Giles	Regional Director/Portfolio Specialist	800-279-2279 Ext. 6908	mgiles@dsaco.com
Marty Smith	Regional Representative	800-717-3477 Ext. 2674	martysmith@dsaco.com

### **Great Lakes** Illinois, Indiana, Kentucky, Minnesota, Southern Ohio, Wisconsin

Bill Coughlin	Regional Director	800-279-2279 Ext. 3783	bcoughlin@dsaco.com
Nancy Brennan	Senior Regional Representative	800-717-3477 Ext. 2679	nbrennan@dsaco.com

### **Southeast** Alabama, Florida, Georgia, Mississippi, Puerto Rico

Peter Yensel	Regional Director	800-279-2279 Ext. 3785	pyensel@dsaco.com
Mike Longoni	Senior Regional Representative	800-717-3477 Ext. 2261	mlongoni@dsaco.com

### **Northeast** Maine, Massachusetts, Michigan, New Hampshire, Northern New York, Rhode Island, Vermont

Steve Coyle	Regional Director	800-279-2279 Ext. 3790	coyle@dsaco.com
Danielle Irwin	Senior Regional Representative	800-717-3477 Ext. 2682	dirwin@dsaco.com

### **New York City** Connecticut, Southern New York

Jim Ambrosio	Regional Director	800-279-2279 Ext. 3787	jambrosio@dsaco.com
Laurel Hardy	Regional Representative	800-717-3477 Ext. 2683	lhardy@dsaco.com

### **North Atlantic** Delaware, New Jersey, Northern Ohio, Pennsylvania

Reed Finley	Regional Director	800-279-2279 Ext. 6906	rfinley@dsaco.com
Iliia Geronov	Senior Regional Representative	800-717-3477 Ext. 2677	igeronov@dsaco.com

### **Mid-Atlantic** Kansas, Maryland, Missouri, North Carolina, South Carolina, Tennessee, Virginia, Washington DC, West Virginia

Randy Payne	Regional Director	800-279-2279 Ext. 6905	rpayne@dsaco.com
Mari Downey	Senior Regional Representative	800-717-3477 Ext. 2665	mdowney@dsaco.com

*This material may be shared with existing and potential clients to provide information concerning market conditions and the investment strategies and techniques used by Davis Advisors to manage its client accounts. Please refer to Davis Advisors Form ADV Part 2 for more information regarding investment strategies, risks, fees, and expenses. Clients should also review other relevant material, including a schedule of investments listing securities held in their account.*

Davis Advisors is committed to communicating with our investment partners as candidly as possible because we believe our clients benefit from understanding our investment philosophy and approach. Our views and opinions include "forward-looking statements" which may or may not be accurate over the long term. Forward-looking statements can be identified by words like "believe," "expect," "anticipate," or similar expressions. You should not place undue reliance on forward-looking statements, which are current as of the date of this report. We disclaim any obligation to update or alter any forward-looking statements, whether as a result of new information, future events, or otherwise. While we believe we have a reasonable basis for our appraisals and we have confidence in our opinions, actual results may differ materially from those we anticipate.

This report discusses companies in conformance with Rule 206(4)-1 of the Investment Advisers Act of 1940 and guidance published thereunder. The companies we discuss are chosen in the following manner: starting at the beginning of the year, the holdings from a Multi-Cap model portfolio are listed in descending order based on percentage owned. Companies that reflect different weights are then selected. (For the first quarter, holdings numbered 1, 11, 21, and 31 are selected and discussed. For the second quarter, holdings numbered 2, 12, 22, and 32 are selected and discussed. This pattern then repeats itself for the following quarters. No more than two of these holdings can come from the same sector per piece.);

one recent purchase and one recent sale are also discussed. A sale is defined as a position that is completely eliminated from the portfolio before the end of the quarter in question. If there were no purchases or sales, the purchases and sales are omitted from the report. If there were multiple purchases and/or sales, the purchase and sale discussed shall be the earliest to occur. If there are multiple purchases and/or sales on the same day, the one that is the largest percentage of assets will be discussed. No holding can be discussed if it was discussed in the previous three quarters.

The information provided in this report does not provide information reasonably sufficient upon which to base an investment decision and should not be considered a recommendation to buy or sell any particular security. There is no assurance that any of the securities discussed herein will remain in an account at the time this report is received or that securities sold have not been repurchased. The securities discussed do not represent an account's entire portfolio and in the aggregate may represent only a small percentage of any account's portfolio holdings. It should not be assumed that any of the securities discussed were or will prove to be profitable, or that the investment recommendations or decisions we make in the future will be profitable or will equal the investment performance of the securities discussed herein. It is possible that a security was profitable over the previous five year period of time but was not profitable over the last year. In order to determine if a certain security added value to a specific portfolio, it is important to take into consideration at what time that security was added to that specific portfolio. A complete listing of all securities purchased or sold in an account, including the date and execution prices, is available upon request.

The investment objective of a Davis Multi-Cap Equity account is long-term growth of capital. There can be no assurance that Davis will achieve its objective. Davis Advisors uses the Davis

Investment Discipline to invest a client's portfolio principally in common stocks (including indirect holdings of common stock through depositary receipts). The Multi-Cap Equity strategy may invest in large, medium, or small companies without regard to market capitalization and may invest in issuers in foreign countries, including countries with developed or emerging markets. The principal risks are: common stock risk, depositary receipts risk, emerging markets risk, fees and expenses risk, foreign country risk, foreign currency risk, headline risk, large-capitalization companies risk, manager risk, mid- and small-capitalization companies risk, and stock market risk. See the ADV Part 2 for a description of these principal risks.

Small cap companies have market capitalizations less than \$3 billion. Mid cap companies have market capitalizations from \$3 billion to \$10 billion. Large cap companies have market capitalizations greater than \$10 billion. Under normal circumstances, the Multi-Cap Equity Composite invests the majority of its assets in equity securities issued by companies with market capitalizations of less than \$20 billion.

**Trailing Price/Earnings (P/E) Ratio** is the weighted average of the price/earnings ratios of the stocks in a portfolio. The P/E ratio of a stock is calculated by dividing the current price of the stock by its trailing 12 months' earnings per share. Portfolio totals are computed using an inverse harmonic methodology.

The S&P 500 Index is an unmanaged index of 500 selected common stocks, most of which are listed on the New York Stock Exchange. The Index is adjusted for dividends, weighted towards stocks with large market capitalizations and represents approximately two-thirds of the total market value of all domestic common stocks. Investments cannot be made directly in an index.

The S&P 1500 Index is comprised of the S&P 500, MidCap 400, and SmallCap 600, which together represent approximately 90% of the U.S. equity market.