

# International—ADR SMA Portfolio Profile

December 31, 2017

Davis International is a portfolio of attractive businesses from outside of the U.S. selected using the time-tested Davis Investment Discipline. As one of the largest investors in the strategy, we have a unique commitment to client stewardship.

## ► Why Invest in the Davis International Portfolio

- Equity-Focused Research Firm:**  
 Established in 1969, Davis is a leading specialist in equity investing. Our primary focus on research and unique investment discipline has built wealth for our clients over the long term.
- Portfolio of Best of Breed Businesses:**  
 The Portfolio invests in businesses outside the U.S. from both developed and developing markets. Utilizing rigorous independent research, we invest in durable, well-managed businesses with sustainable competitive advantages and attractive long-term growth prospects selling at a discount to their true value.
- Flexible, Opportunistic Approach:**  
 We believe a bottom-up stock selection process and not mirroring the benchmark index are keys to long-term outperformance.
- We Are Among the Largest Investors:**  
 We have a unique commitment to stewardship, generating attractive long-term results, managing risks and minimizing fees.

## ► Experienced Management

Danton Goei, 19 years with Davis Advisors

## ► Geographically Diverse Portfolio

Asia	48.7%
Europe	36.3
North America	7.9
Africa	7.1

## ► Top Countries

China	U.K.
Switzerland	Netherlands
France	Germany
Canada	Belgium
South Africa	

## ► Sector Breakdown

	Portfolio	MSCI ACWI ex US
Consumer Discretionary	28.4%	11.3%
Industrials	22.8	11.9
Information Technology	19.6	11.5
Materials	8.9	8.0
Energy	7.9	6.8
Health Care	6.5	7.6
Financials	5.9	23.2
Consumer Staples	0.0	9.6
Real Estate	0.0	3.2
Telecommunication Services	0.0	4.0
Utilities	0.0	2.9

## ► Market Cap Breakdown

	Portfolio	MSCI ACWI ex US
Less than \$3 Billion	25.2%	1.3%
\$3-10 Billion	15.0	15.6
Greater than \$10 Billion	59.8	83.1

## ► Portfolio Characteristics

	Portfolio	MSCI ACWI ex US
Number of Holdings	27	1,864
Median Market Cap (\$bn)	13.0	8.5
Weighted Average Market Cap (\$bn)	70.5	66.2
Dividend Yield (%)	0.9	2.7

## ► Performance

	4Q17 <sup>1</sup>	YTD	Inception 10/1/14
International Equity SMA Composite (gross)	7.28%	47.42%	11.26%
International Equity SMA Composite (net)	6.49	43.20	7.99
MSCI ACWI ex US Index	5.00	27.19	5.91

## ► Attractive Businesses from Around the World (Top 10 Holdings)

**Naspers-N-ADR (South Africa):** A media conglomerate based in South Africa that operates a leading pay television business in South and Sub-Saharan Africa and holds interests in a range of e-commerce businesses around the world

**Safran SA-ADR (France):** Leading manufacturer of jet engines based in France

**Alibaba Group-ADR (China):** The world's largest and most valuable retailer, with operations in over 200 countries, and a dominant position in the e-commerce market

**New Oriental Education & Technology-ADR (China):** Largest provider of private education services in China

**Encana (Canada):** Canadian-based energy exploration and production company with properties in Canada and the U.S.

**Hollysys Automation Technology (China):** Leading industrial automation company in China

**JD.com-ADR (China):** One of the largest e-commerce businesses in mainland China offering a range of goods such as consumer electronics and appliances

**LafargeHolcim SA-ADR (Switzerland):** The world's largest cement company with operations spanning the developed and developing worlds

**Fang, Class A-ADR (China):** The largest residential real estate listings website offering users the ability to efficiently search as well as other real estate related services

**Noah Holdings-ADR (China):** A leading Chinese wealth management company founded in 2005 with offices primarily in areas with high concentrations of domestic wealth

1. Returns for periods less than one year are not annualized.

*This material may be shared with existing and potential clients to provide information concerning market conditions and the investment strategies and techniques used by Davis Advisors to manage its client accounts. Please refer to Davis Advisors Form ADV Part 2 for more information regarding investment strategies, risks, fees, and expenses. Clients should also review other relevant material, including a schedule of investments listing securities held in their account.*

Davis Advisors is a privately owned investment advisor registered under the U.S. Investment Advisers Act of 1940. The firm's sole business is managing assets on behalf of individual and institutional clients for a fee, through a variety of investment products and services. The information given in this piece is prepared from sources that Davis Advisors believes to be trustworthy. No assurance can be given as to their accuracy.

Effective September 23, 2014, Davis Advisors created an International Equity SMA Composite which excludes the institutional accounts and mutual funds. Performance shown from October 1, 2014, through the date of this report, the Davis Advisors' International Equity SMA Composite includes all eligible wrap accounts with no account minimum from inception date for the first full month of account management and includes closed accounts through the last day of the month prior to the account's closing.

A time-weighted internal rate of return formula is used to calculate performance for the accounts included in the Composite. The net of fees rate of return formula is calculated based on a hypothetical 3% maximum wrap fee charged by the wrap

account sponsor for all account services. For the gross performance results, custodian fees and advisory fees are treated as cash withdrawals.

Davis Advisors is committed to communicating with our investment partners as candidly as possible because we believe our clients benefit from understanding our investment philosophy and approach. Our views and opinions include "forward-looking statements" which may or may not be accurate over the long term. Forward-looking statements can be identified by words like "believe," "expect," "anticipate," or similar expressions. You should not place undue reliance on forward-looking statements, which are current as of the date of this report. We disclaim any obligation to update or alter any forward-looking statements, whether as a result of new information, future events, or otherwise. While we believe we have a reasonable basis for our appraisals and we have confidence in our opinions, actual results may differ materially from those we anticipate.

The investment objective of a Davis International Equity account is long-term growth of capital. There can be no assurance that Davis will achieve its objective. The principal risks are: common stock risk, depository receipts risk, emerging market risk, fees and expenses risk; foreign country risk, foreign currency risk, headline risk, large-capitalization companies risk, manager risk, mid- and small-capitalization companies risk, and stock market risk. See the ADV Part 2 for a description of these principal risks.

The Portfolio generally uses Global Industry Classification Standard ("GICS") as developed by Morgan Stanley Capital International and Standard & Poor's Corporation to determine industry classification. GICS presents industry classification

as a series of levels (i.e., sector, industry group, industry, and sub-industry). Allocations shown are at the Industry Group level except for the following industry groups which have been combined as indicated: Information Technology: Software & Services, Technology Hardware & Equipment, Semiconductors & Semiconductor Equipment; Pharmaceutical & Health Care: Pharmaceuticals, Biotechnology & Life Sciences, Health Care Equipment & Services. The Advisor may reclassify a company into an entirely different industry if it believes that the GICS classification for a specific company does not accurately describe the company. Industry Group weightings are subject to change.

Portfolio characteristics provided are as of the date indicated and are subject to change. This material should not be considered a recommendation to buy, sell or hold any of the securities mentioned.

We gather our index data from a combination of reputable sources, including, but not limited to, Thomson Financial, Wilshire Atlas, Lipper, and index websites.

The MSCI ACWI (All Country World Index) ex US is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets, excluding the United States. The Index includes reinvestment of dividends, net of foreign withholding taxes. Investments cannot be made directly in an index.

The Equity Specialists™ is a service mark of Davis Selected Advisers, L.P.